## Otázky ke SZZ VS Ekonomie a psychologie

## 4. Část Behavioral Economics 5IE412

- 1. Pro-social preferences: Fairness, Altruism (prediction vs. evidence, basic models of fairness, warm-glow giving, development of pro-social preferences)
- 2. Pro- social preferences: Reciprocity, Trust (evidence, trust games, gift-exchange games, role of intentions, social pressure)
- 3. Reference dependence, Loss aversion, Risk aversion (evidence, Allais- St. Petersburg paradox, measurement of risk preferences)
- 4. Inter-temporal choice (evidence, standard vs. hyperbolic discounting, committed/ naive/ sophisticated decision makers)
- 5. Audience Effects, Shame, Reputation (evidence, model of audience effects, shame and altruistic behavior)
- 6. Overconfidence (evidence from financial markets/ health care/, overconfidence types, ego-utility consequences, gender differences)
- Learning (adaption vs. learning, reinforced learning: deterministic, stochastic, other learning types)
- 8. Cultural effects (different values in the culture, developed societies vs. small scale societies, external validity of the experiments with the students from developed countries)
- Visceral effects (tastes vs. visceral factors, influence of visceral factors: attention narrowing, intensity dependence, application of the formal model: drug addiction, other examples)
- 10. Intrinsic motivation vs Extrinsic Incentives (evidence and policy relevance of the problem, crowding theory: hidden costs of reward)
- 11. Coordination (different types of coordination problems, beauty contests: standard results and applications, ways to overcome coordination failure)